

## Welcome to another edition of the CareerKiller's News Letter !!

January 30, 2009

*Dear Reader !*

As part of my job I have the occasion to meet many people - indeed, we are in the Peoples Business !!

And since we are in the Recruitments Business , I have the occasion to meet them generally at the time their careers - and indeed lives sometimes - are facing dramatic change, many times unplanned.

Different people have different responses and attitudes to such changes.

Yet many - perhaps all - of the "successful" people seem to be having some common threads running through their lives, irrespective of their present circumstances.

Reading the preface of a book recently, I realized that the author seems to have recognized and pinned down two such traits quite clearly. Attached is an extract of the preface.

Hope you find it useful in your Career Development !

*Warm Regards*

*Hardeep Sodhi*

About Me !



Hardeep manages M M M Incorporated and is an Electrical Engineer ( Delhi College of Engineering, 1981 ) and an MBA ( Faculty of Management Studies, 1983 ) Graduate with strong Corporate experience both in India and abroad in diverse sectors such as Office Automation, Power, Air Conditioning , Environmental Engineering, Automotive Engineering etc.

**Hardeep Sodhi ( MMM Inc. )**

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## Success – and Conscience

“*A*nd so it is both strange and remarkable to me that— among some dozens of books I have authored—precisely this one, which I had intended to be published anonymously so that it could never build up any reputation on the part of the author, did become a success. Again and again I therefore admonish my students both in Europe and in America: "Don't aim at success—the more you aim at it and make it a target, the more you are going to miss it.

*F*or success, like happiness, cannot be pursued; it must ensue, and it only does so as the unintended side-effect of one's dedication to a cause greater than oneself or as the by-product of one's surrender to a person other than oneself. Happiness must happen, and the same holds for success: you have to let it happen by not caring about it. **I want you to listen to what your conscience commands you to do and go on to carry it out to the best of your knowledge.** Then you will live to see that in the long run—in the long run, I say !—success will follow you precisely because you had *forgotten* to think of it."

*T*he reader may ask me why I did not try to escape what was in store for me after Hitler had occupied Austria. Let me answer by recalling the following story.

*S*hortly before the United States entered World War II, I received an invitation to come to the American Consulate in Vienna to pick up my immigration visa. My old parents were overjoyed because they expected that I would soon be allowed to leave Austria. I suddenly hesitated, however. The question beset me: could I really afford to leave my parents alone to face their fate, to be sent, sooner or later, to a concentration camp, or even to a so-called extermination camp? Where did my responsibility lie? Should I foster my brain child, logotherapy, by emigrating to fertile soil where I could write my books? Or should I concentrate on my duties as a real child, the child of my parents who had to do whatever he could to protect them? I pondered the problem this way and that but could not arrive at a solution; this was the type of dilemma that made one wish for "a hint from Heaven," as the phrase goes.

It was then that I noticed a piece of marble lying on a table at home. When I asked my father about it, he explained that he had found it on the site where the National Socialists had burned down the largest Viennese synagogue. He had taken the piece home because it was a part of the tablets on which the Ten Commandments were inscribed. One gilded Hebrew letter was engraved on the piece; my father explained that this letter stood for one of the Commandments. Eagerly I asked, "Which one is it?" He answered, "Honor thy father and thy mother that thy days may be long upon the land." At that moment I decided to stay with my father and my mother upon the land, and to let the American visa lapse ”

( from the Preface of Man's Search for Meaning , a book by Viktor Frankl )

### [About Viktor Frankl – from the Wiki :](#)

Viktor Emil Frankl M.D., Ph.D. (March 26, 1905 – September 2, 1997) was an Austrian neurologist and psychiatrist as well as a Holocaust survivor. Frankl was the founder of logotherapy, which is a form of Existential Analysis, the "Third Viennese School" of psychotherapy.

Viktor Frankl's 1946 book Man's Search for Meaning chronicles his experiences as a concentration camp inmate and describes his psychotherapeutic method of finding a reason to live. According to a survey conducted by the Book-of-the-Month Club and the Library of Congress, Man's Search For Meaning belongs to a list of "**the ten most influential books in [the United States].**" (New York Times, November 20, 1991). At the time of the author's death in 1997, the book had sold 10 million copies in twenty-four languages.

*Thoughts to make us think .. sent to you with best wishes from :*

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Will be VERY grateful for all your comments !!

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***“A Dream is NOT something to have when you sleep, it should be something which does not LET you sleep !!”***

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